

We make the difference...



Designed by operators, for operators!

DESIGNED BY OPERATORS, FOR OPERATORS!

OVERVIEW

65+ YEARS OF EXPERIENCE AS AN OPERATOR & 30+ YEARS OF EXPERIENCE AS AN INDUSTRY SUPPLIER AND PIONEER

Our customers experience an average increase in revenue of *OVER 30%* through lowered theft, improved pricing strategies, and increased revenue, and additional control.

Almost every feature that is today considered a standard requirement for all cashless FECs was originally invented and developed by Sacoa (VIP pricing, TimeCards, price levels, self-service kiosks, wireless connectivity, and more).



Imitation flatters - innovation leads the way

APPLICABLE TO ANY TYPE OF ATTRACTION

- Bowling lanes
- Laser tag
- Karting
- Trampoline parks
- Simulators
- Virtual reality
- Rides
- Escape rooms
- Pool tables
- Mini golf
- Arcade
- Skate parks

BALANCE ROAMING

- PlayCard contents can be redeemed at multiple locations under the same company
- Seamless PlayCard transfers



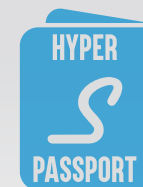
FLEXIBLE PRICING



- Schedule multiple price tables by day and hour to increase earnings
- Set special discounts for designated days and times
- Reader display shows all prices (normal, VIP, and gold)

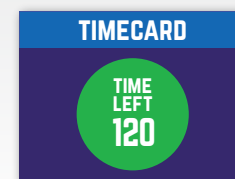
HYPERPASSPORTS

- Great for locations with multiple attractions
- Operator-controlled restrictions on use, days and times, amounts, and other limitations



TIMECARDS

- Load PlayCards with a set amount of time for use on games and attractions
- Useful for birthdays, corporate events, and more
- Control restrictions on which games/attractions accept TimeCards, cool-down periods between uses, and ticket acceptance



LEADING INNOVATOR

READERS

SPARK



- PlayCard reader with NFC & RFID technology (PlayCards, wristbands, cell phones, and more)
- Full color touch-screen with auto rotation
- Color-code based on age restriction, promotions, ticket payout, and other factors
- e-Ticket winning animation with programmable lights
- Universal Card Link (UCL) compatibility
- Water and dust resistant

QRPLAY is an innovative and game-changing solution for registered PlayCard users without NFC technology on their phones that allows them to play at games and attractions simply by scanning a QR code through the Sacoa App.



Any phone can play!

ACCESS CONTROL

TIME TRACKER



Time Tracker communicates with electronic wristbands to set a timer within them. This is great for time-based attractions, such as trampoline parks, laser tag, and more.

- Wristbands change color based on remaining time for easy identification
- Configure time checkpoints based on time status and color (green for active, yellow for almost up, and red for expired)
- Wireless transmitting data



Time Tracker

ACCESS CONTROL FOR RIDES



- Great for allowing and restricting access to smaller rides and attractions

PLAYCARDS & WRISTBANDS



- Customizable designs
- Disposable and reusable wristbands
- Tailored to amusement parks and events

SACOA POS



MOBILE POS (m-POS)



All the power of a POS
in the palm of your hand!

K4 KIOSK



User Friendly Interface

- Sells, analyzes, and recharges PlayCards individually or in batches
- Split payments, waiver searches, transfers, consolidations, combo buttons, etc.
- Remote printing capabilities, modifiers, and running tabs (POS only)
- Barcode reading for retail products and coupons (POS only)
- Multiple tax types
- Automatic inventory tracking
- Multi-language capabilities
- API solutions for other vendor systems (F&B, bowling, hotels, etc.)
- Game emulation function (M-POS)

- 32", full HD touch screen monitor
- 23" promotional upper screen
- Easy wheelchair access for ADA compliance
- Improves transaction speed and reduces personnel requirements
- Sells, recharges, and analyzes PlayCards
- Secure steel cash compartment
- Shopping cart function with effective upselling techniques
- QR code scanning
- Sell multiple types of products (combos, Credits, HyperPassports, time, and more)
- Accepts cash and credit/debit cards



First class service for your guests!



THREE-TIME BEST NEW PRODUCT WINNER



SYSTEMS FOR SMALLER LOCATIONS

K5 KIOSK

The K5 Kiosk is ideal for customers looking for a compact and economical self-service kiosk with a great feature-set for the value.

- Full K4 Kiosk functionality
- Split-screen capability for promotional content
- Spins for easy back access and maintenance

K5 KIOSK



SACOA EZ KIOSK

Sacoa's all-in-one cashless system for game rooms is the industry's **FIRST** self-contained and self-installed cashless payment system, available since 2006.

Our low cost solution for unattended or smaller locations includes everything needed to manage a fully wireless and ticket-less game room.

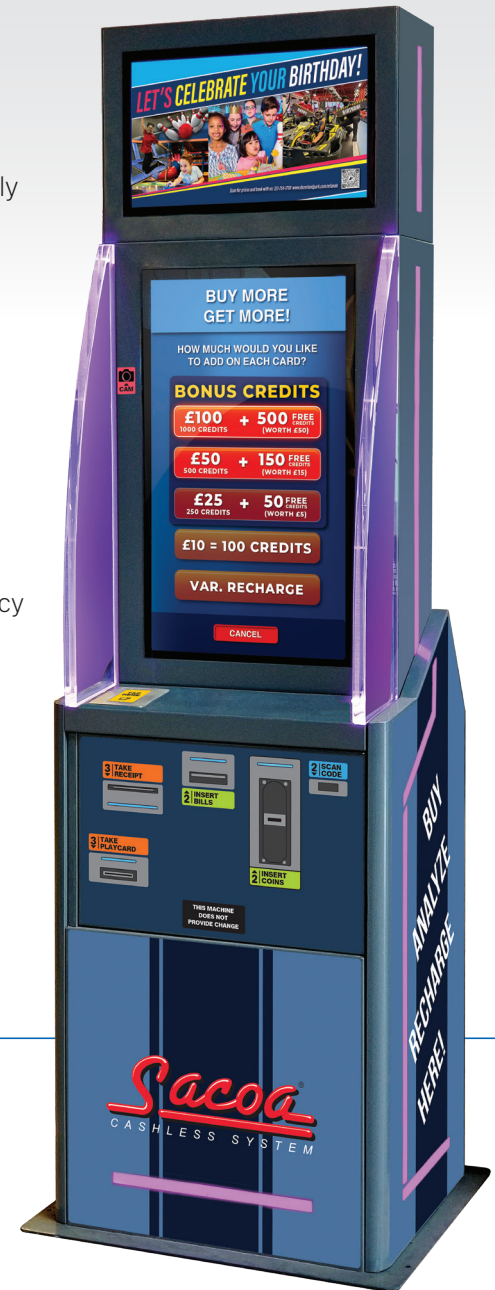
Useful In:

- Bowling centers
- Movie theatres
- Trampoline parks
- Hotels
- Restaurants

Includes:

- Touch screen monitor
- Real-time online sales and game activity reports
- Built-in backup for secure data storage and redundancy

Plus all the industry-leading features of our kiosks!



ADA Compliance

Multiple languages chosen directly by customers



MOBILE APP



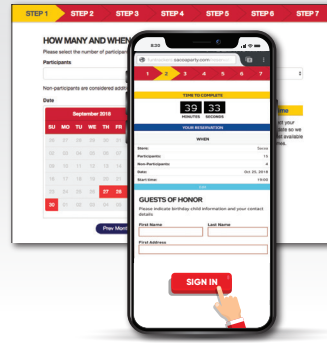
- Native Android/iOS App available from Play/Apple Store, branded with your company's own name, look, and feel
- Allows registered guests to check their PlayCard balance, purchase special offers online, and accumulate reward points
- Features store details including map, location, direct call, website link, online party booking, and includes push notification abilities to keep your customers updated with your latest offers and news

CRM



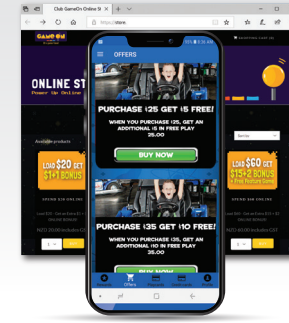
- Our cloud-based CRM module allows guests to sign-up to check their PlayCard balance online
- The registration process is initiated at a Sacoa Kiosk (or, optionally, at a Sacoa POS) and later completed by customers online
- Prompt to enter e-mail address when purchasing or recharging PlayCards
- Built-in newsletter mailing engine allows for the managing of custom- tailored marketing campaigns and may be integrated with existing Mailchimp/Sendgrid accounts for e-mail blasts

PARTY & EVENT BOOKING



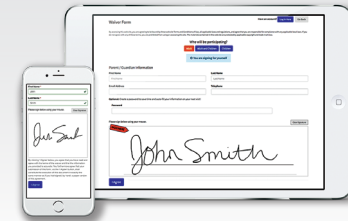
- Book, schedule and manage events by date and time for any number of rooms. Optionally include packages containing various entitlements (time, money, chips, HyperPassports)
- Status of all bookings viewable in a planner format by room, day, week, or month
- Adaptable to your business needs with numerous customizable features
- Bulk PlayCard activation and audits

SALES & PROMOTIONS



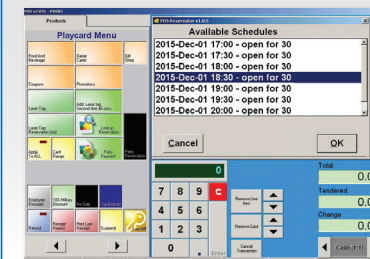
- Online sales module allows registered guests to recharge their PlayCards online, choosing from a variety of preset offers.
- "Skip the line" by purchasing directly from the palm of their hand
- Dedicated online offers

WAIVERS



- Signing capabilities through CRM, allows registered guests to sign waivers online before entering your facility, providing a faster check-in process
- Store signed waivers online

ATTRACTION SCHEDULER



- Schedule reservations for laser tag, go karts, mini golf, trampoline parks, and more
- Walk-In Mode and Reservation Mode available

REDEMPTION SOLUTIONS

REDEMPTION KIOSK



- Redeem tickets for prizes directly at the Redemption Kiosk
- Reduces staffing requirements and redemption counter queues
- Intuitive touch screen for easy navigation and item selection
- Digital item catalog with images and descriptions showing real-time availability
- Carousel of promotions and product highlights to create an "impulse desire" effect
- Integration with current FEC redemption systems
- Kiosk prints receipt to collect items at counter
- Automatically update available inventory after redemption
- Multilingual interface
- Ergonomic and secure design
- Countertop and stand-alone versions available
- Manage and control paper ticket dispenser, keep track of tickets awarded, and optionally credit them virtually to customer's PlayCard

REDEMPTION MULTISESSION SYSTEM 2.0



- Customer screen displaying multiple sessions simultaneously and portable android devices for attendants
- Expedite customer service, reduce queues, and optimize guests' time in-store
- Eliminate human error by providing a visual interface for each operator and reduce the risk of loss due to theft
- Allow attendants to work in sync and to assist multiple guests at a time
- Barcodes and QR codes can be scanned by the device's camera to redeem items
- Use fixed (POSes) and portable (tablets, phones, etc.) solutions in conjunction with one another
- Manage and control devices from Sacoa's Zodiac (see next page for more details)

One attendant, multiple customer transactions at once!

INVENTORY CONTROL SYSTEM



Our specialized application delivers a complete inventory control system that interacts smoothly with Sacoa's redemption features, including:

- Multi-site and multi-storeroom capabilities
- Automatically import DPLs in most popular standard formats
- DPO creation for all articles below set minimum
- Label and inventory items based on category and sub-category
- Flexible pricing structure for redeemable items
- Full audit and accounting capabilities by individual location and all company locations
- Comprehensive inventory reports with flexible parameters showing purchases, returns, redemptions, and more

Manage your operation with a data-driven approach!

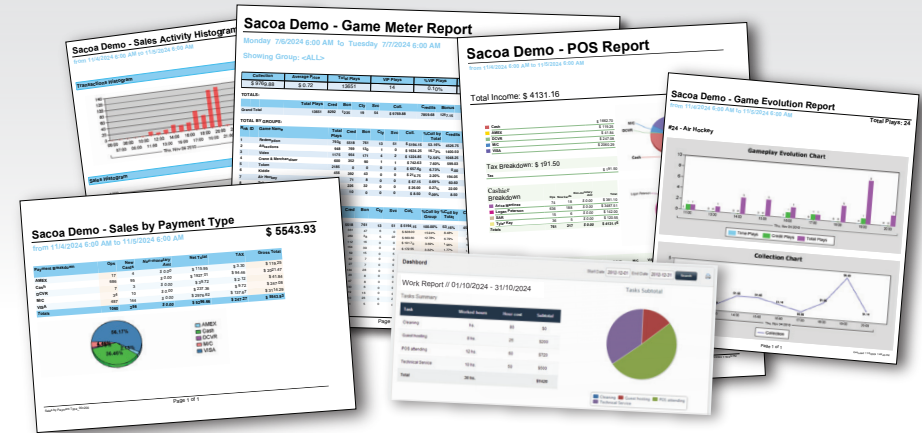
ZODIAC: SACOA'S ALL-IN-ONE ADMINISTRATIVE CONSOLE



- Web-based accessibility from any device within your Sacoa network
- Responsive design for mobile, tablet, and PC use
- User friendly tool suite to setup and manage your system:
 - Game and price setup with price table scheduling
 - Access control configuration for time based attractions
 - POS, m-POS, and Kiosk product and button setup
 - Product stock management
 - Multiple security levels for different users
- Multiple video tutorials
- Multi-language support
- System health monitoring dashboard
- Sales and game collection summary reports
- PlayCard roaming capability
- Simple and remote game enabling/disabling
- PlayCard search functionality with exporting/printing capability

Take full control of your business from the palm of your hand!

REPORTS



- Monitor game performance, sales, and other factors in real time
- Game activity reports show collection, plays, Bonus Credit plays, payout percentage, and a wealth of other data points for each individual game
- Collection, sales, and recharge reports can be sent daily, weekly, biweekly, monthly, yearly, or by another period of time, via e-mail
- Summary location information accesible via browser in the Reports Central, specially useful for multi-store companies



KWIKPAY SOLUTION



KwikPay is a revolutionary payment solution tailored for operators with **small or route-based operations**.

By simply scanning a QR code with a mobile device, customers can quickly and easily pay for and activate machines.

With features like discounted games and loyalty programs, KwikPay encourages repeat business and fosters customer engagement.

This cashless payment system empowers operators by providing increased control and revenue-generating opportunities.

Designed to streamline the payment process for coin-operated machines, KwikPay delivers a seamless customer experience from start to finish.

It also offers significant benefits to operators, improving operational control, boosting revenue, reducing costs related to maintenance, labor, theft and ultimately increasing profitability.

As simple as it gets!

SCAN & PAY

1. Open your camera and scan the QR code
2. Click the link and choose from the available options
3. Pay and play!

The image shows three sequential smartphone screens illustrating the payment process. Step 1 shows a camera viewfinder over a QR code. Step 2 shows a selection screen with various options. Step 3 shows a payment confirmation screen with a \$1.00 amount.

Great for any coin operated machine!

The image displays several types of coin-operated machines: an arcade game, a pool table, a jukebox, a chair, and a washing machine.

Easily manage promotions and discounts!

The smartphone screen shows a promotion: "UP TO \$10 OF FREE GAMES SCAN & PLAY" with a QR code and the text "Or get one FREE GAME When you load \$5 or more!".

Offer your customers incentives like free games to keep them coming back for more!

The smartphone screen shows a "2x1" promotion: "Get two plays for the price of one! only today \$5.44".

Implement a loyalty program to keep customers engaged and encourage more play!

The smartphone screen shows a "My account" page with a list of items, each with a "Scan" button.

- ✓ **Scan from any phone!**
- ✓ **No need to download an app!**
- ✓ **Offer multiple payment methods!**
- ✓ **Completely contactless!**

THE SACOA EXPERIENCE

WHAT DO WE BRING TO THE TABLE?

PROVIDED SERVICES



• STAFF TRAINING

With every Sacoa Cashless System comes a thorough training program, which is tailored to all employee positions, on how to use and manage all of our products and technologies.

• MARKETING CONSULTING

Our team is ready to help tune your system to meet your goals through price setting guidelines, market analysis, promotional designs, loyalty programs and features, and more.

• OPERATIONS, TECHNICAL, AND MARKETING MANUALS

Sacoa provides detailed, onsite reference manuals for cashier operations, technical service and support, promotional development/generation, and customer satisfaction. The strategies and ideas presented are based on more than 65 years of experience in the industry as an operator and more than 30 years of experience as a trusted and respected supplier.

• SUPPORT TEAM

Our talented, efficient, and multi-lingual support team is available for you 24/7/365. They are ready to resolve any issues and answer any questions, not only during the crucial pre- and post-opening days, but **ALWAYS** thereafter!

Free software upgrades!

30+ YEARS SUPPLYING MANAGEMENT SYSTEMS



- Developed by professional and experienced operators, *just like you!*
- More profitable operations and faster ROI
- Increased revenues (average increase of more than 30%)
- Constant development and improvement of features
- Unparalleled, 24/7/365, worldwide support
- Flexible installation and implementation
- Driven by industry and marketing needs
- Low cost of ownership



Join us, and let the magic begin!



George Smith, President of FEG LLC, USA

"Sacoa has been more than justified with it flexibility affordability, and lack of problems with the system. We increased sales over 30% since installation. Support has been consistent unstinting and unailing."



Darren Des Roches, Director of GameWorks, USA

"The system's flexibility and reports have been a key factor in successfully restructuring of our game rooms. Sacoa's customer service has been instrumental in keeping our system 100% operational 24/7."



Rick Barsness Owner/CEO. IPC, USA

"We use Sacoa Cashless System exclusively in our 6 Family Entertainment Centers. They are so responsive to our needs to provide reports, support, and more to help us grow our business and make more money."



Dale Williams, Williams Amusements, CEO, USA

"You have every reason to be proud of your crew! They are amazing. We opened on the 4th of July with an outstanding partner in Sacoa. They simply made it happen with NO downtime! Thanks for everything!"



Sean J. Kennedy, President SBK Enterprises, USA

"The Sacoa Support Team is top-notch. The quality of their system and everything it can do is amazing at increasing revenue at our locations. This is a company that cares about their customers."



Craig Buster, GM of Coconut Bowl, USA

"We asked every vendor if they were flexible with their product on the 'back end.' Sacoa was the only company we found that was a resounding 'yes!'"



Brian Cohen, VP of Operations EPG Inc, USA

"Sacoa has been a valued partner since our first PINSTACK location in 2015, adapting to our needs as we expand. I appreciate their openness to our input on future developments."

Miguel Angel Notario, Owner of Sould Park, Spain

"Sacoa Cashless System is the best move I made for my parks and my business. I have improved my earnings 32% and the control 100%. I highly recommend it, the support staff is incredible. Thanks for your attention."



Raul Vasquez, Manager of City Park, Colombia

"Sales are up 20%. Previously, the question was: 'is it worth the investment to install Sacoa at all our stores?' Now, the question changed to: 'how do we go about upgrading all operations in the shortest possible timeframe?'"



Alain (J.J.) Dortants, CFO The Game Box Group B.V., Netherlands

"We were the first Dutch operator to adopt Sacoa's system in 2017. Sacoa is a true partner, always supportive and accessible. I highly recommend them."



Barry Kachanovsky, Director of Neo Geo Brazil

"Sacoa's expertise and technical knowledge is highly remarkable. The fact of being operators themselves, proved themselves to be such professional experts. Amazing results!"



Stan Caminsky, President of Caminsky Group of Companies, South Africa

"Our experiences with Sacoa have only been at the highest levels for our 7 FECs, and looking for more. The first on our tick list is Sacoa."



John Sophios, Director of iPlay Australia

"Thanks to the Sacoa team for supplying us with a great card system and awesome support. It is good to deal with a family-run company which can relate to the on going needs of an amusement machine operation."



Matthew Deith - Managing Director, FunBox Entertainment, UK

"Their attentive service, innovative mindset, and adaptability to our project challenges made collaboration easy. Their technology has significantly and positively impacted our locations. Excellent support!"





● WORLDWIDE INSTALLATIONS

● USA

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